



EBE Technologies' Shipping & Hauling Image Processing Solution (SHIPS) contains specific applications for LTL, TL, Bulk, Intermodal and the 3PL segments of the trucking industry. These applications allow customers to gain more functionality from their Transportation Management System through tightly integrated printing and workflow processes. But success hinges on the critical function of scanning. Providing their customers with a versatile, reliable, affordable scanner is key to ensuring that EBE's SHIPS sails.

EBE Technologies

Trucking, Logistics, Warehousing Industries

SITUATION

EBE Technologies is a leading provider of document imaging and workflow solutions for the trucking, logistics, warehousing and brokerage industries. This includes the need to scan all sizes, shapes, and styles of documentation critical to workflow and billing functions.

OBJECTIVE

Identify a scanner that offered customers with small office/small work group applications a reliable, accurate, affordable solution.

SOLUTION

Put the *Kodak i40* Scanner through rigorous in-house testing using EBE's proprietary scan application, and scanned AR documents of various sizes, shapes, colors and weights.

COMMENTS

"I think it is a great solution for the price, much better than comparable low-end scanners on the market. Its default image quality is much better than scanners using the VRS after-image manipulation."

Larry Kerr, President of EBE Technologies



The new *Kodak i40* Scanner has shown Larry Kerr that it's built for the long haul. Kerr is the President of EBE Technologies of East Moline, Illinois; a leading provider of document imaging, workflow and systems integration solutions for the trucking, logistics, warehousing and brokerage industries. Larry and his team recently put the *i40* Scanner through the paces of their rigorous small office scanning test and found that the *i40* Scanner delivered exceptional results every time. As a result, the new *Kodak i40* Scanner plays a growing role in EBE's sales and solutions.

Delivering on Image Quality

Using a custom EBE scan application, Kerr's team scanned several hundred pages. They were most impressed with the overall image quality delivered by the *i40* Scanner, comparing it to that which they get from the *Kodak i250* Scanner. Image recognition was excellent regardless of paper quality, background or ink color, or whether it was handwriting or machine writing.

Kerr found that the *i40* Scanner did a particularly good job of scanning colored pages and inks, with no bleed through problems, particularly with documents such as bills of lading.

Just the results Kodak's innovations like Perfect Page with iThresholding were designed to deliver — high-quality, scanned documents from even poor-quality documents.

"I think it is a great solution for the price," said Kerr. "Much better than comparable low-end scanners on the market. Its default image quality is much better than scanners using the VRS after-image manipulation."

Keeps on Feeding Through Thick and Thin, Large or Small

Scanning a variety of documents simultaneously was no problem for the i40 Scanner. Papers of various thicknesses and sizes, ranging from 4 by 4 inches to full legal sheets, were scanned in a single batch without a misfeed or jam. Ultrasonic multi-feed detection spotted glued or stapled papers in the stack before they caused a problem. "It did a great job," according to Kerr. "Again, I think it's much better than the competitive products out there."

The Proverbial Hotcake

EBE first settled on *Kodak* Scanners for image capture about three years ago when they found that nobody did

a better job with recognition of colored inks and paper than Kodak. Since then, the *Kodak* i250 Scanner has been their top seller for higher volume applications.

Now, the feature-rich, desktop-friendly i40 Scanner is filling lower volume, backup and department-level applications. With a U.S. list price of under \$1,200, customers are snapping them up like hotcakes. "It's a very popular product, accounting for nearly one-third of our scanner sales to date," said Kerr.

The *Kodak* i40 Scanner offers exceptional image quality, productivity, and ease of use to those in small office and small-group applications, at a very affordable price point. Advanced features include color, grayscale, and black-and-white capabilities; and duplex scanning at up to 50 images per minute.

Additional features include: **Perfect Page with iThresholding** to increase productivity by dramatically reducing the need for rescans. **Automatic image cropping and straightening** at full scanning speed. **Brightness and contrast controls** to customize color output for specific applications. **Fast USB 2.0 interface** for plug and

play connectivity and rapid transfer of images (card and cable included).

Industry-standard ISIS and exclusive Kodak-developed TWAIN drivers to achieve rated speeds and easy integration. **Professional-level software bundle** includes *Kodak Capture Software, Lite*; *Readiris Pro 8 Corporate Edition*; *Kofax Capio* for *Kodak Scanners*; and *Captiva QuickScan Pro*.

The i40 Scanner is a big hit in small-department environments such as accounts receivable, accounts payable, and dispatching. And the i40 Scanner has earned a reputation as a stellar performer as a backup scanner when sheer volume drives demand, or higher capacity scanners are down for maintenance. As a result, Kerr sees a bright future for i40 Scanner sales. "I think it's a great product, and I'm certain we'll sell many more of them this year."

To learn more about *Kodak* i40 Scanners and other *Kodak* Document Imaging products, call 1.800.944.6171 or log on to www.kodak.com/go/docimaging.

